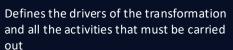


Getting the most of data implies a great transformation

NTT has the right tolos to make it happen

01. Value Proposition





02. Partners

Finding the sweet spot where provider's products and NTT Data capabilities provide a differential value for our clients













03. Assets

Multiply the value we provide our clients and delivers enormous benefits in costs and time-to-market







04. Delivery Model

We have the capabilities and collaboration models to create new business opportunities and fully scale data product development



05. References

Our work with clients is our best reference. We work for the largest companies on the market, helping them in an end-to-end transformation.







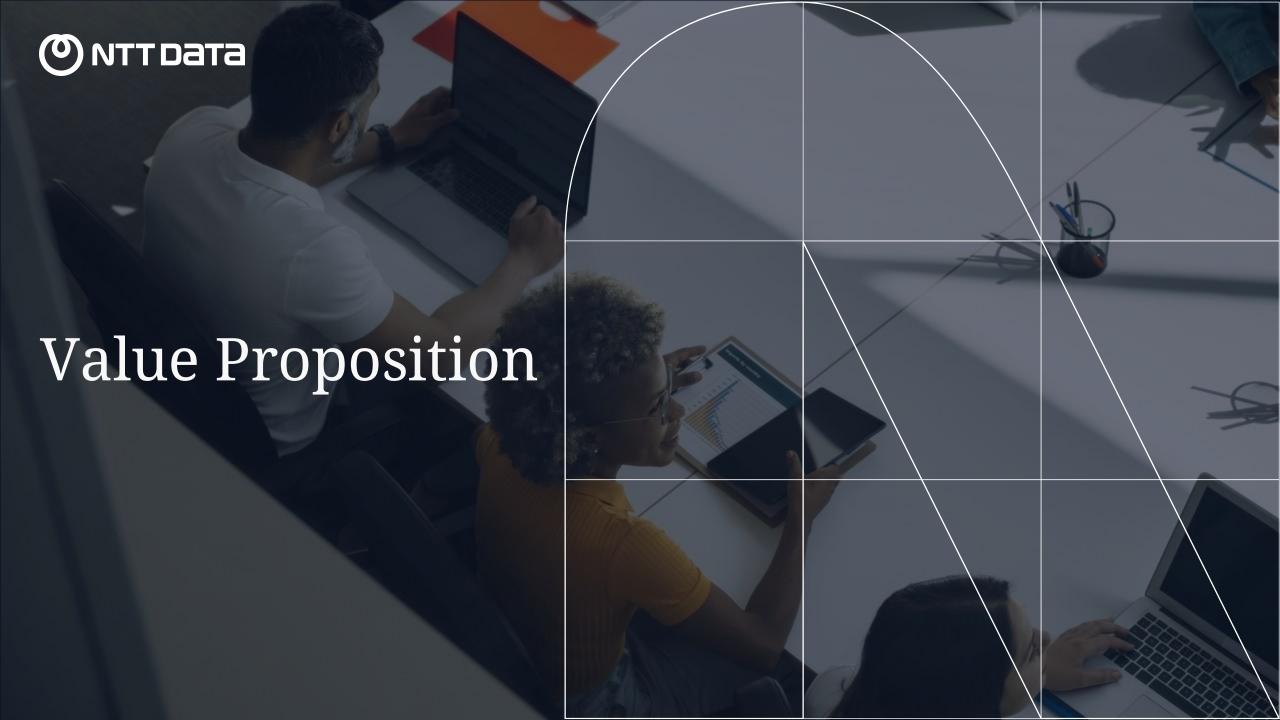




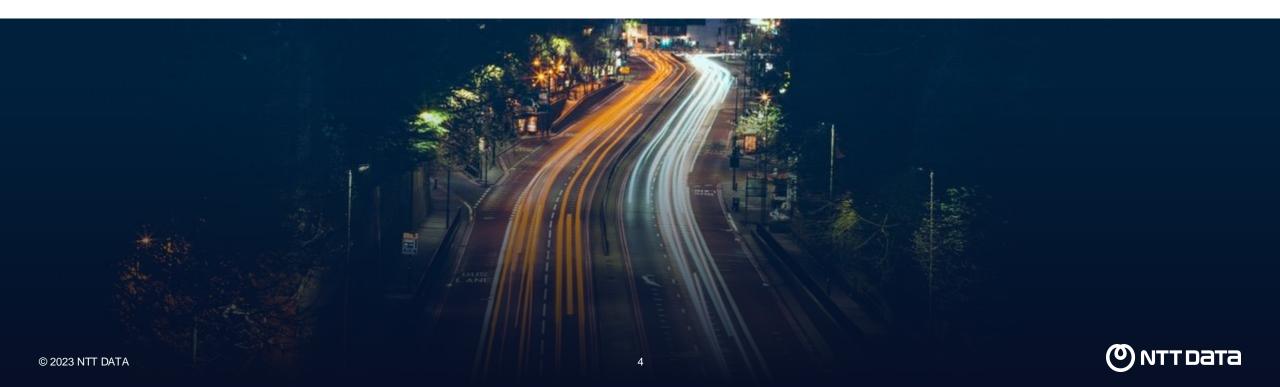




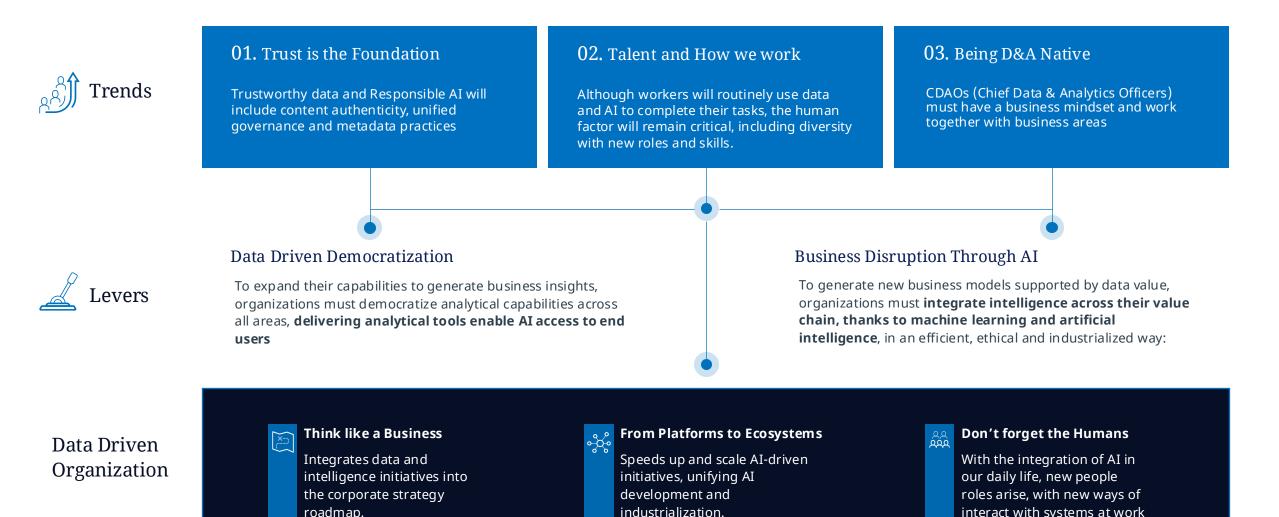




NTT DATA, listening to the latest trends and considering the **most advanced data technologies**, has created a complete Value Proposition to **help organizations in their journey towards being data-driven**.



Towards a Data Driven Organization





interact with systems at work

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roadmap.

Our Value Proposition enable us to help Data Driven Organizations in their journey



best practices.

NTT DATA provides deep technical knowledge, ready-to-deploy workforce and solution development partnerships to ensure leverage of innovation, agility, scalability and security of cloud platforms.















Our Value Proposition enable us to help Data Driven Organizations in their journey





The CDO Journey is the heart of Data Driven transformation program



Why CDOs need a Journey

Making the most of the use of AI throughout the value chain and processes, designing new business models based on data sharing and, ultimately, turning data into a business asset, implies a transformation at all levels. CDOs need a clear path to carry out this transformation



Our CDO Journey has a Data & Intelligence framework that provides the keys for this transformation



Business Data & AI Use Cases Value Solutions Design Organizational Model Responsible **Operating Model** Governance AI Model Governance Intelligent Platform Core tech & Next Gen Data Products & **Operations** Markets **Cloud Strategy** Data & MLOps

Ethics Compliance

Ecosystem & Innovation

Alliances & Partnerships

Solutions Design

Ethics & Literacy

Culture & Talent Mgmt.

Green Data Mindset

Change Mgmt.

One goal, different paths

Our framework allows us to work on the transformation from different perspectives

We adjust business, technology and organizational strategies according to the characteristics and maturity of the organization

There are incremental programs that start from use cases in areas of innovation and scale through an Enterprise Data & AI Platform

In other contexts, special focus is placed on designing and deploying roles that allow assigning **specific** responsibilities around Data and Al partnered with Business Areas

In many cases the transformation comes from a specific **business area**, such as Marketing, prioritizing Customer & Market Intelligence

Data Management is the foundation for proper data use, providing accuracy, quality, standardization, security and lineage. We help our clients develop these practices in an agile and appropriate way

Each organization requires a **tailored strategy** and at NTT Data we have extensive experience in designing customized Data Driven programs



Our Value Proposition enable us to help Data Driven Organizations in their journey



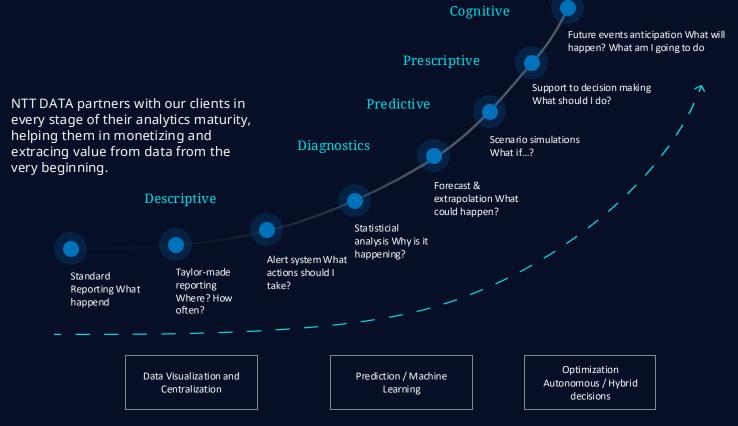
NTT DATA provides deep **technical knowledge**, ready-to-deploy **workforce** and **solution developmen partnerships** to ensure **leverage of innovation**, **agility**, **scalability and security of cloud platforms**.

Tools to boost implementation projects and ensure proper level of quality, with embedded know-how and best practices.



Intelligence Driven Business is about grasping the opportunities data provides to acquire a competitive advantage in business





Data Strategy



Designing transformation strategy for organizations

Two main ways we can help companies to become data-driven organizations

Advanced Analytics



Experts in transforming data into knowledge and value through IA and advance analytics



A reality-checked, complete approach to apply advanced analytics to every aspect of business

AI & Analytic innovation

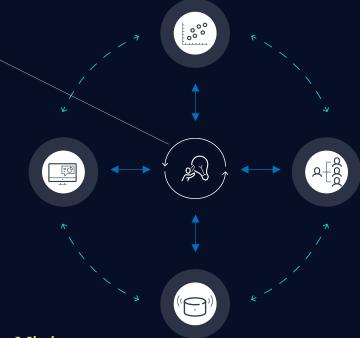
We are constantly innovating in new analytics developments and permanently optimizing existing ones, working with the most advanced comercial solutions for developing and visualizing analytic models (eg, Python, R, SAS, SPSS, AWS, Azure)

Natural Language Processing (NLP) & Text Analytics

We are able to analyze huge textual colections thround Text Mining, capturing concepts and key business topics and detecting changes in client and competition behaviour.

Forecasting and Simulation

Thanks to estimation in uncertanty settings, the área provides services to foresee and forecast business changes (demand forecasting, outcome forecasting, treasury, etc.)



Advanced Process Mining

Using Process Mining tecniques to find the main pain points, bottlenecks and problems of any process, based on facts and not on guesses or intutions.

Data Mining

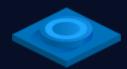
Using Data Mining to explore big databases and finding repetitive patterns, trends or business rules. This can be applied to client hypersegmentation, cross and up-selling, client churn prevention, marketing mix-models, pricing, compaign optimization, and any big data, complex problema use case.



Intelligence Driven Business is about applying Artificial Intelligence across the board

NTT Data features 6 key practices to support our clients define, orchestrate and leverage the Data&AI Organization to generate business value

We deliver Strategy services (AI Governance, AI Ethics & Regulation, AI Driven Organization – Labs & Hubs) and crystalize those into practices that enable intelligent solutions at Scale (AI Service Design & Prototyping Studio, MLOps, Cloud AI / AutoML)



01. Data & AI Governance

Enables identifying the maturity level of any organization on **Data&AI Strategy**, Organization and Lifecycle, to define and orchestrate a consistent Action Plan for **bringing the Business Value of AI at scale**.



04. Data & AI Architectures & MLOPS

Implement data architecture and the definition of MLOps architectures leveraged on Cloud capabilities, assessing the key gaps across the AI lifecycle for our clients to accelerate experimentation, deployment and monitoring of the AI Driven portfolio.



02. AI Driven organization & AI LAB / AI HUB

Brings to our clients how **to define** their **organizational model**, whether for experimentation (Lab) and as a Hub, including AI Literacy and Culture.



05. Data & AI Solutions

Modernization and development of projects on cloud. Also, enables both AI Democratization through AI Platforms and AI Acceleration and Optimization by leveraging AI Cloud APIs, Includes our services on Ecosystem benchmark and specialized AutoML surveys.



03. AI Service design & prototyping studio

Brings to our clients a hybrid methodology that merges Strategy, AI Development and Design to **define and industrialize AI Driven services and solutions**, and a series of services for identifying and creating AI prototypes.



06. Generative AI

Brings to our client's new ways to **interact** with their customer or to efficient their business process through the use of Generative AI



For further information...

Intelligence Driven Business

Prototyping Large Language Models Applications



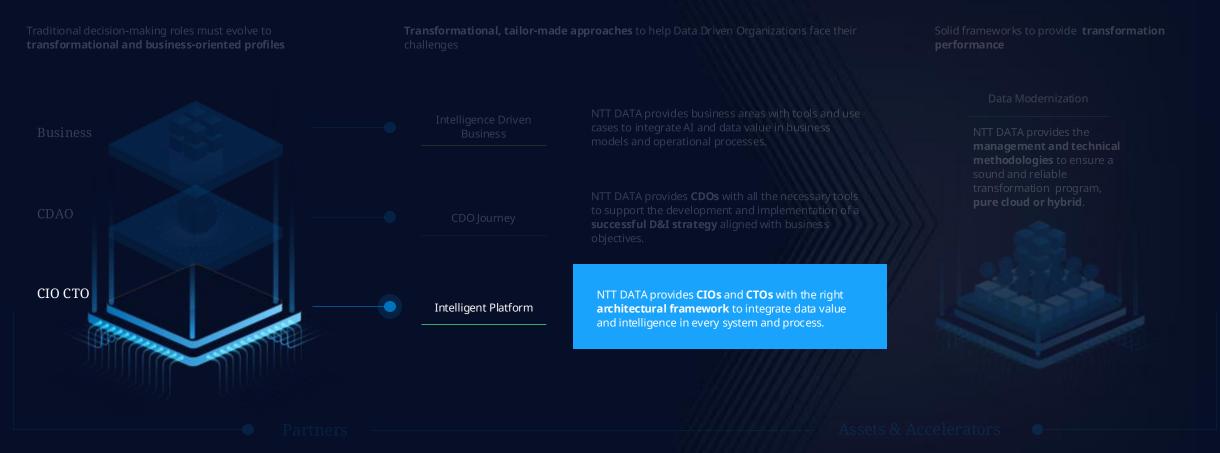
Light-weight Model
Technologies to Reduce CO2
Emissions from AI



Ethical considerations of Generative AI



Our Value Proposition enable us to help Data Driven Organizations in their journey



NTT DATA provides deep **technical knowledge**, ready-to-deploy **workforce** and **solution developmen partnerships** to ensure **leverage of innovation**, **agility**, **scalability and security of cloud platforms**.

Tools to boost implementation projects and ensure proper level of quality, with embedded know-how and best practices.



Intelligent Plataform:

Beyond monolithic data platforms, towards a data value and intelligence-oriented architecture

Large organizations handle high volumes of data from their different business units and geographies, with different technology platforms and governance models, and facing new challenges:

- Make better and faster decisions.
- Improve data consumers experience (whether customers or their own business departments).
- Stay ahead of the competition, gaining efficiency by reducing cost and reimagining processes.
- Advance in the transformation towards a data driven organization and prepare for a future in which integrations with AI systems will explode in the coming years.

Data democratization There are new paradigms that can Self-service help us to think differently about these Fast Time to Market challenges: Advance Analytics at scale Hyperautomation And there are **new** Data Fabric emerging data technologies that Data Mesh can enable us to design new solutions: Data Marketplace Virtualization

NTT Data has designed a new architecture perspective, **The Intelligent Platform**, that integrates all these new trends and puts them to work to tackle all those challenges.

The Intelligent Platform is a cutting-edge, highly customizable data Platform that:

Enables organizations to design, build and deploy solutions that implement these new data paradigms.

Is cloud vendor agnostic.

Integrates all these architectural disciplines.

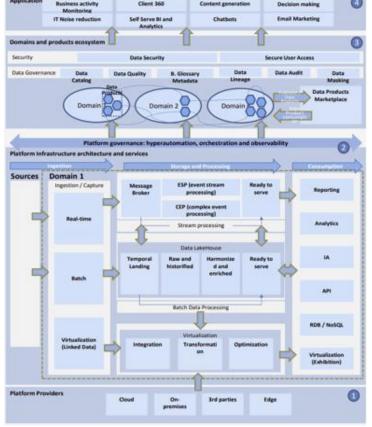
Is equipped with the latest AI capabilities.



An architecture model with sound principles for organizations seeking to provide the best data platform







The Intelligent Platform provides an architectural blueprint to design, develop and deploy the next generation Data Platform

applications

3. Domains and data products

Federated governance

and policies

through standardization

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2. Infra and arch services

mapping logical and physical

Reference architecture,

components

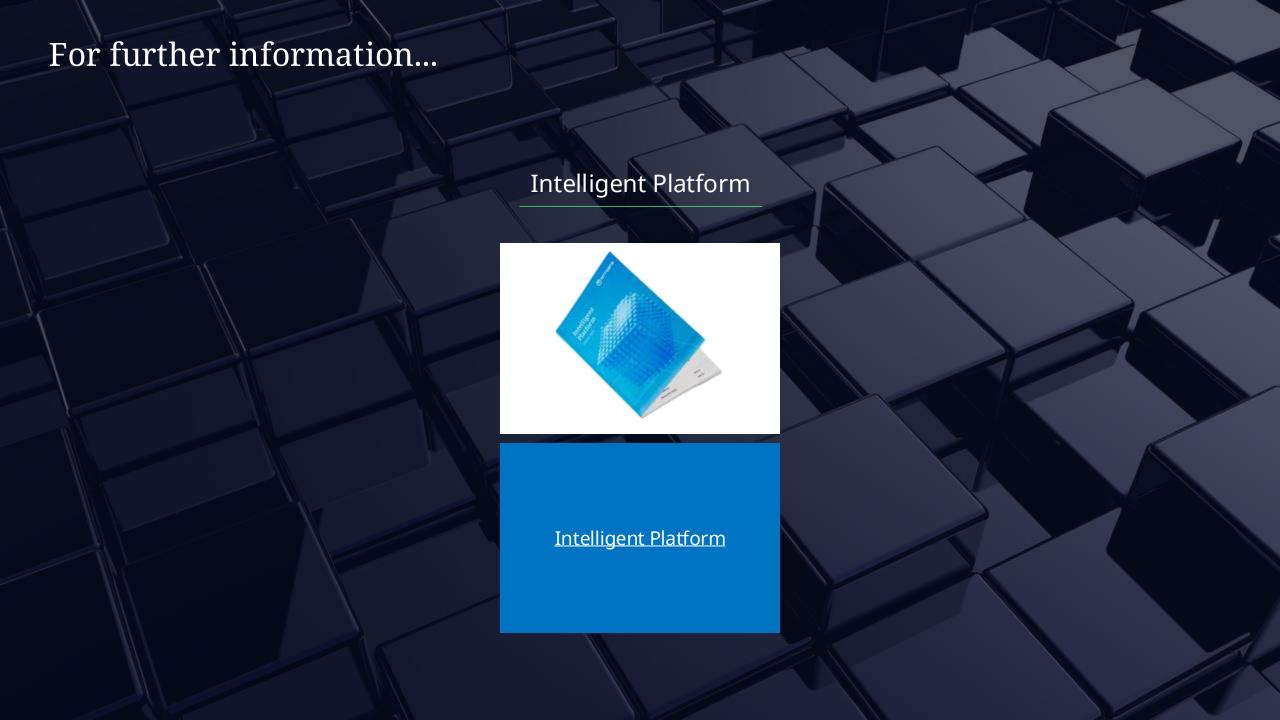
Building blocks

1. Tech platform providers

Hyperscaler capacities with an agnostic

approach





Five action lines to start the journey to the Intelligent Platform

Multi/Hybrid cloud strategy and architecture

The Intelligent Platform offers cloud and on-premises environments, but also offers hybrid environments that come to meet critical needs for companies. This hybrid cloud combines the on-premise environment with the public **cloud**, allowing the sharing of data and applications through a direct channel, sharing processes or processing beyond what is defined in local systems.



Hyperautomation

- CloudOps: DevOps for cloud solutions.
- AIOps: AI for automating IT operations.
- **FinOps**: financial discipline for the cloud.
- **DataOps**: data management across the board.
- MLOps: automation ML model lifecycle.
- **DevSecOp**: integrating security into the software development process.



Data Platform migration

Aligning the corporate Cloud strategy between IT, Business and other stakeholders to migrate the Data Platform and rearchitecting the Applications on top.

When the right decision is to replatform/refactor/re-architect a Data Application, the participation of the **Architecture team** is key.



Data Observability Data FinOps

Data Observability is the ability to understand data and dataflows health in an organization, at any point in time, to reduce and prevent issues or dowtimes.

Data FinOps is the part of FinOps discipline devoted to data platform finance management, measuring resource consumption by Data Applications and Data Products.

Data Marketplace

Data Products sharing within the organization with capacities of data management and **governance**, all data in one simplified view and data democratization through selfservice use cases.

Data Products can be exchanged between **organizations**, either for business integration, value providing or data monetization.









Our Value Proposition enable us to help Data Driven Organizations in their journey

Data Modernization NTT DATA provides the management and technical methodologies to ensure a sound and reliable transformation program, pure cloud or hybrid.

NTT DATA provides deep **technical knowledge**, ready-to-deploy **workforce** and **solution developmen partnerships** to ensure **leverage of innovation**, **agility, scalability and security of cloud platforms**.

Tools to boost implementation projects and ensure proper level of quality, with embedded know-how and best practices.





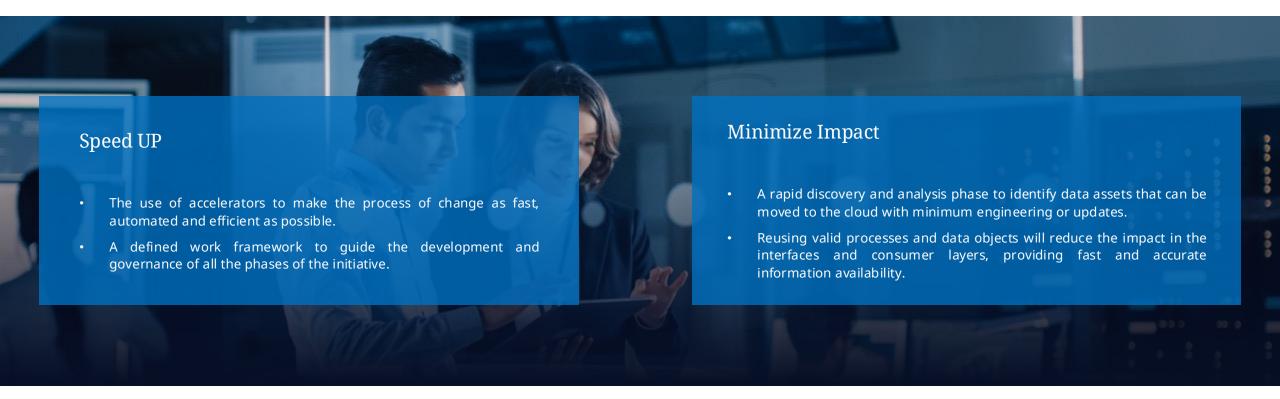
Data Modernization:

Hit the ground running in your journey to a data-driven organization

Enterprises facing data transformation need to find ways to accelerate, enabling them to start monetizing new digital native services quickly, while also cutting the costs, time and risks involved in change.

The **Data Applications landscape** is an ultimate factor that defines how any organization operates. In turn, to make their **modernization** in an efficient way is a **key factor in a successful transformation of the Data Ecosystem**.

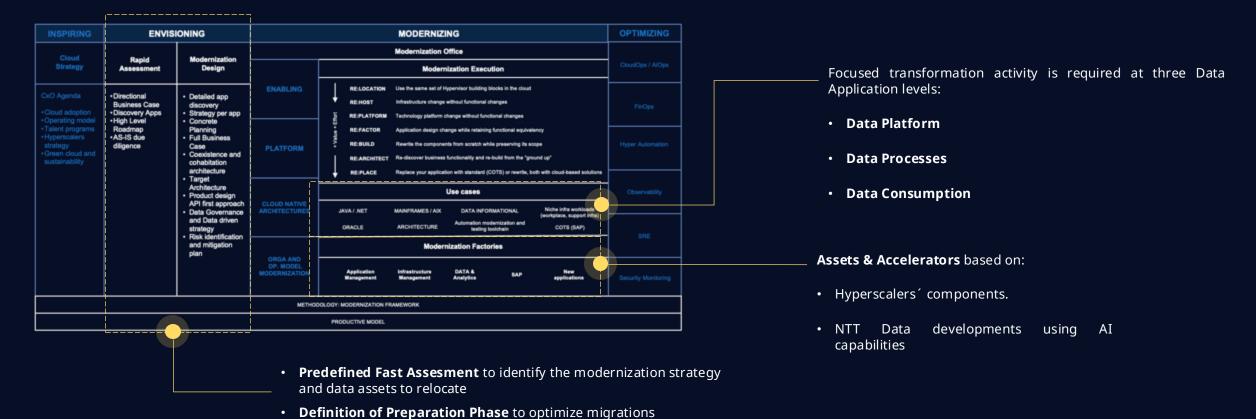
Two drivers must lead the process:





Our Data Modernization framework guides you step-by-step all through your journey

Managing how data **applications go live** on new technological ecosystems is a **key factor** in delivering **fast and efficient Cloud transformation**. To execute a successful Data Modernization activity, you need to apply a **data application oriented framework** that covers the entire process life cycle.

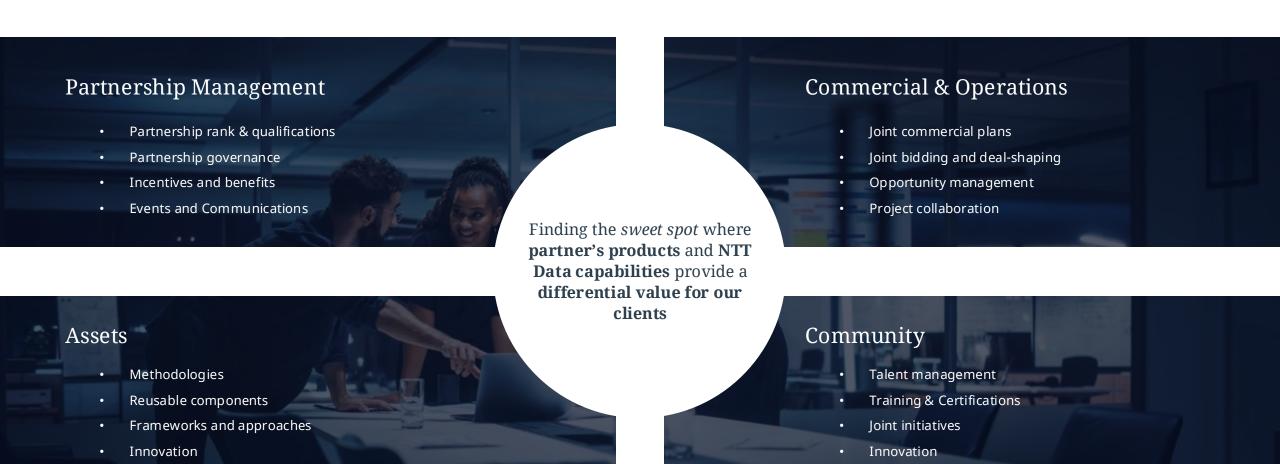


O NTT Data



Partnerships:

The best companions for the transformation journey of our clients





Partnerships: Microsoft Azure



NTT DATA and Microsoft are global partners for digital solutions, especially in data services on Azure

Partnership Management

NTT DATA and Microsoft have a multiyear strategic collaboration to enable new digital solutions





FY21 PARTNER OF THE YEAR AWARDS

- NTT DATA LATAM: App Modernisation
- NTT DATA Peru
- NTT DATA Spain: App Modernisation
- NTT Data Japan: Manufacturing Industry

FY20

Partner of the Year in Spain

FY19

 Partner of the Year in Spain in AI (Knowler)

Commercial & Operations

Active commercial plan with Azure services across sectors and geographies

Experiences











BEES VISION





Assets









Document Processing Use Case solution using LLMs and GPT



IMITO – Intelligent Migration Tool

Community

NTT DATA has built an **Azure Center of Excellence "Cloud Enablers"** to boost internal capabilities and drive the company's most differential projects.

COE Team Certifications:

- 11 Microsoft Azure Architect Technologies
- 11 Microsoft Azure Architect Design
- **25** Developing Microsoft Azure Solutions
- **13** Architecting Microsoft Azure Solutions
- **12** Microsoft Azure Administrator
- **26** Implementing Microsoft Azure Infrastructure Solutions













Partnerships: Amazon Web Service



NTT DATA provides end-to-end data lifecycle solutions in AWS, from planning and design to development, migration, production and optimization

Partnership Management | Commercial & Operations

AWS-NTT Data Strategic Collaboration Agreement

- Signed in Dec 2020, with four years of duration.
- Applicable in all NTT DATA EMEAL geographies.
- Next Generation Managed Service Provider Offering
- Intellectual Property on AWS.
- · Joint Go To Market approach
- Special programs for customers
- Privileged access to AWS Engineering













Assets

Sakur4

The smart data plataform accelerating digital transformation

With SAKUR4, our customers can quickly access the foundational elements of a data and MLOps plataform, reducing cost, risk and accelerating the development of intelligent products.

Characteristics

- LakeHoyse Architecture
- Technical lineage
- Glossary of terms
- Technical solution for data protection
- Transformation and uploading framework
- Infraestructure as Code
- CI, CT & CD templates
- Dicover Environment

Community



1000

Certified

Professionals

- AWS Certified Foundational 530
- AWS Certified Associate 342
- AWS Certified Professional 128



Partnerships: Google Cloud Platform



Google and NTT Data are the best partners for cutting-edge data platform technologies and AI/ML frameworks

Partnership Management







NTT Data is Premier partner of Google, and has achieved Specialization grade in Infrastructure and Machine Learning.

Commercial & Operations









E.g.: Fashion AI Booklet

Assets

Intelligent Platform Accelerator

Live architecture of the Intelligent Platform based on Google Data Cloud.



Joint GCP-NTT AI Lab as innovation initiative for organizations.



Community

NTT Data fosters a living community of GCP data specialized professionals.

In Data & Analytics practice:













Partnerships: Informatica



NTT DATA is Enterprise Platinum partner, provides end-to-end services for data governance and data management.

Partnership Management





NTT DATA is Informatica Enterprise Platinum Partner since feb'23.

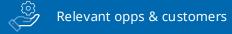


NTT DATA project delivery excellence has been recognized by INFORMATICA with the award Channel Delivery Partner Award 2022

Partnership with an EMEAL approach.

Commercial & Operations





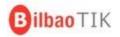












Assets

NTT DATA accelerators & utils:

- Load Business Glossary & Data Catalog templates
- Data Quality Rules catalog (Customer, Contract)
- Installation PlayBooks
- Learning Paths
- Demo products





Community

400+

Professionals Trained in Informatica

250+

Professionals certified in Informatica

50+

Informatica projects

9,500+

Hours of Training annually

















Partnerships: Snowflake



Best-in-class data warehouse & analytics platform empowered by accredited and experienced consultants supported by bespoke NTT DATA accelerators

\$ 100M+

Business with

Snowflake

8,550

specialist

1,000

in Snowflake

in Snowflake

250+

Data & Analytics

Professionals Trained

Professionals certified

Partnership Management | Commercial & Operations

400+

#1

33

500

Snowflake projects

Snowflake content

partner globally

Tech & Business

Dimensions Reviewed

Hours of Analysis &

Benchmarking



This certification is earnt through the consistent demonstration of high-quality Snowflake data projects, and large investments both in the training and development of our Snowflake professionals, and our own unique Snowflake Accelerator technologies.

















Assets

Bespoke NTT DATA accelerator technology, built to maximise Snowflake's capabilities across 4 key areas:

- 1.Migration Accelerator
- 2.Cost Optimiser
- 3.Security Model Exemplar
- 4. Data Quality Automation



Our Snowflake utilities:

- Inspector
- Data Profiler
- Healthcheck
- Estimator
- Cloudy SQL & Cloudy Warehouses
- SnowDQ & SnowCAT
- Snowsight Dashboard

Community

NTT DATA has established a worldwide delivery model that allows us to flex on/near/offshore resource to develop and deliver Snowflake

where required





We work with every relevant player in the industry



Denodo is a leading data virtualization software company that provides a unified view of data from disparate sources in real-time. NTTDATA and Denodo empower organizations to accelerate data integration projects, simplify data management, and drive digital transformation by leveraging the power of data.



Built on Apache Spark, Databricks provides a powerful and scalable environment for data engineering, data science, and machine learning tasks.

NTT DATA and Databricks help organizations to process, analyze and collaborate on large-scale data sets.



NTT DATA leverages Qlik's user-friendly tools to help our clients to explore, analyze, and make data-driven decisions to drive growth and achieve a competitive edge.



Specialized providers play a key role in data platforms to integrate best-of-breed components











NTT DATA provides a complete range of assets to boost services in Data and Analytics projects.

These assets multiply the value we provide our clients and **delivers enormous benefits in costs** and time-to-market, thanks to our combination of business **consulting services**, **technological assets and business strengths**.



Value Assets

A complete range of assets ready to accelerate execution and ensure quality in the delivery of all Key Offerings

	Intelligence Driven Business	Intelligent Platform	CDO Journey	Data Modernization	Partners		
eva The conversational AI platform	\bigcirc				Provider agnostic		
Coding Automated code creation	\bigcirc				Provider agnostic		
Dolffia AI-based document processing platform	\bigcirc				Provider agnostic		
Kaizen Quality data tool					Provider agnostic		
Sakur 4 Smart Data Platform					aws		
Governance FAST Assessment D&I governance maturity assessment					All partners		
Platform FAST Assessment Data architecture maturity assessment					All partners		
Migration Tools Data migration boosters					All partners		
Activity Log PowerBI use tracker					A		



References

- L´Oreal
- Santander
- Iberia
- Banco Votorantim
- Renfe
- Unilever
- Carpeta Ciudadana
- Transbank







The conversational AI platform that creates and manages virtual agents on any channe

Improves customer support in any language and at any time, reducing operating costs and creation time

Value proposition

eva is an business conversational AI platform for creating and managing virtual assistants, which uses artificial intelligence with **Generative AI capable of understanding** and offering hyperpersonalised responses to users.

eva can be deployed in a wide **variety of digital channels**: WhatsApp, Instagram, call centre, web, mobile, chatbots, teams and more.

eva combines **capabilities with different LLM engines** (GPT-3, GPT-4, Google Bard...) to create the best conversational experience.

Solution

- It uses conversational AI to understand written and spoken dialogue accurately and on a large scale, thereby improving the user experience and reducing the cost of customer service and business support operations.
- It makes it easy for users to create conversation flows thanks to an intuitive, noncode Dialogue Manager that uses visual programming. It includes its own cognitive engine.
- Finally, you can track KPIs, better understand user paths, and get suggestions for improving conversational design.

Differentiation

eva is designed to meet the stringent demands of companies competing in today's digital economy. It is an enterprise solution that allows you to quickly create robust virtual agents that can be deployed at scale to efficiently manage thousands of users, in multiple languages and in different business areas.

It reduces the operational costs of customer service by 10%.

It increases customer satisfaction by 30% and eliminates waiting times.

Benefits

- · Scalable.
- It continuously analyses and improves the user experience through cognitive learning.
- · It reduces costs.
- It increases sales
- Cloud and On Premises.

Characteristics

- · Omnichannel.
- Cloud-based service.
- eva uses data encryption and masking to protect personally identifiable information, thus ensuring that communications remain private and data protection laws are respected.
- · Multilanguage.
- It improves the user experience by being available 24x7 on any channel.

Use cases

Virtual assistant platform

Cognitive Contact Centre

Conversational commerce

Digital workstation

Return to Value Assets

O NTT Data

Coding

References

BBVA

• Iberdrola

Partners & Software



Revolutionise your journey with coding by automating the code creation process

It leverages the power of AI to transform the way we create custom code and modernise legacy applications for the software development process, achieving high levels of automation and efficiency.

Value proposition

Coding is a powerful platform that combines Azure OpenAI technology and unique features to offer developers a complete set of tools. Developers can tackle complicated projects and deliver custom code that meets customer requirements with high levels of automation.

It revolutionises software development and the modernisation of obsolete systems using a combination of automated and manual methods. A hybrid approach that helps us work more effectively, with optimal results and less time and effort.

Solution

Coding delivers exceptional automation rates and accelerates expert professional services. The requirements and analysis phases are managed by human experts and the AI model is trained to produce custom code based on the client's architecture, frameworks, libraries, compliance requirements and business logic.

With a minimum of human presence, the platform produces code that requires minimal adjustments by developers and quality control teams in software development and legacy projects.

Differentiation

Although language models offer high-value, out-of-the-box functionalities, their application in complex legacy application modernisation processes is not immediate. We must provide additional layers of value that allow teams to pre-process the source code and facilitate their task in matters such as limiting the size of the input that you can provide to AI or prompt engineering (request in natural language to the language model), to achieve high levels of productivity that ensure the ROI of the project.

Benefits

- Minimises investments.
- · No major operational changes.
- Mitigates technological obsolescence.
- Applicable to many use cases and almost all technical stacks.
- Knowledge base of specific use cases already successfully implemented in different sectors.

Return to Value Assets

Characteristics

Disruptive: It uses advanced solutions of generative AI in combination with its own functionalities to generate code following client-specific architectures and frameworks.

It supports multiple technologies and use cases: it can generate/ understand/ transform/ migrate/ correct/ improve/ describe code in (almost) any programming language.

Easy integration: does not require significant changes to the existing service delivery operating model or customer platforms and tools.

Use cases

Modernisation of legacy code

Legacy/reverse engineering application documentation

Custom code development



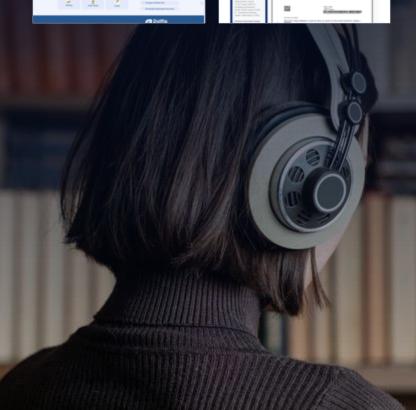


References

- Iberdrola
- FCC
- Almirall
- NTT DATE BPO (Banco Sabadell)
- NTT DATA MIP Client
- NTT DATA BIG deals team







Al-based document processing platform that transforms and automates document management

it also extracts the data and relevant information that is required.

Value proposition

Dolffia is an artificial intelligence solution that automatically processes documents and texts of any type, and can even extract the most relevant fields, and answer questions about all the information they contain.

It also combines artificial intelligence with other technologies such as Machine Learning, NLP, OCR, LLMs. etc.

Dolffia is capable of treating all types of texts or documents that contain text, images and even chat conversations.

Solution

Dolffia uses the latest technology available to help companies become more efficient in document processing and thus help them become smarter companies.

By automating information management in any type of document, Dolffia optimises back-office processes and allows teams to dedicate their time and effort to more valuable tasks.

Differentiation

Organisations increasingly need to manage a larger volume of data and of varied types and on many media nature, which means that documents are disperse, making them more complex and time-consuming to process and manage, to which is added the cost of the probability of committing human errors.

These process errors and inefficiencies can lead to losses of 20% in the companies' revenues.

It reduces processing times by 65% and operational costs by over 30%.

Benefits

- Easy to use.
- Scalable in the cloud.
- Reduced response times
- Flexible.
- SaaS and on premises model.
- Over 50 pre-trained models.

Characteristics

- Multilanguage.
- Dolffia has a very fast return on investment: it turns a profit after one year.
- GPT3 (any Azure Open AI APIs).
- Other *Large Language Models*.

Use cases

Automated transformation of documents

Optimisation of unstructured information from multiple sources

Comprehension of documents

Answers to questionson documentation

Semantic retrieval for document search and information retrieval

Return to Value Assets

O NTT Data

Kaizen

References

• NTT DATA Internal project "DTO Office"







Quality data for sound decisions. Optimised análisis of corporate information

Data quality accelerator to evaluate and improve information that helps clients make decisions about their business based on quality data.

Value proposition

A tool for evaluating the Quality of a company's information. It facilitates the analysis and monitoring of the results through a dashboard that contains the main Quality KPIs.

KAIZEN can be deployed in different architectures.

It includes a dashboard in Power BI for analysing and monitoring the status of the rules and the evolution of the quality KPIs.

Solution

Companies are reluctant to have their information analysed because they are unaware that they are working with inconsistent, invalid and probably incomplete data.

KAIZEN can validate data quality at any point in its lifecycle and has a quality dashboard that displays both the aggregate view of OKRs and the detail of errors at the tuple level.

Differentiation

Business rule development and implementation: It noteworthy for its quality catalogue with pre-set rules for a specific data domain: People Data.

Reporting: It differs by including an easily customised Scorecard with different visions of quality results at an aggregated and detailed level. This can monitor results to ascertain the weak points of the client data and define remedial plans for them.

Benefits

- Customisable.
- · Parametrisable.
- Savings on human costs means we can invest time in more valuable tasks.
- Positive results for the organisation thanks to the data quality.
- Adaptability of connection with any architecture.

Characteristics

- End2end solution for an early high-quality measurement of data available to a company.
- · Short time to market.
- Agnostic development to the customer data model and adaptable to any environment.
- · Validations focused on a functional domain.
- Catalogue of rules that allows agile parametrisation.
- Quality Dashboard.
- Data profiling.

Use cases

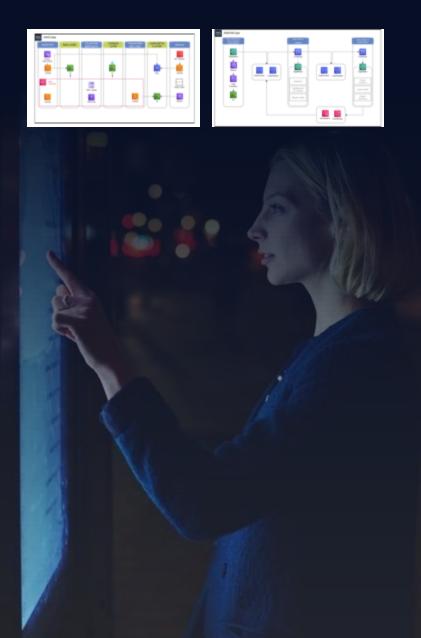
Analysis of the corporate information

Data quality and validation

Return to Value Assets



Sakur4



The Smart data platform accelerating digital transformation

It accelerates the design and initiation of the data value chain within the organisation starting from an initial intelligent platform.

Value proposition

SAKUR4 is an intelligent data platform solution for clients who are facing their digital transformation, their journey to the cloud or their modernisation roadmap.

With SAKUR4, our customers can quickly access the foundational elements of a data and MLOps platform, reducing cost, risk and accelerating the development of intelligent products.

Solution

- It enables the core architecture of an intelligent platform
- It contains the basic elements to respond to data products and smart products.
- It allows the development of different use cases on a scalable architecture from the outset.

Differentiation

- SAKUR4 reduces time and resources by 60% in the initial development of an intelligent platform.
- It allows architects and developers to focus on developing smart products and not on the basic foundational elements.
- SAKUR4 enables you to reduce the time2market of new projects and monetise the value of data from MVP and PoC more quickly.

Benefits

- A common architecture for developing intelligent products.
- Open solution that allows iteration and its iterative development.
- It provides a Lake House architecture with an embedded MLOps framework.
- Within days it deploys a secure, scalable and costefficient solution.

Characteristics

- LakeHouse Architecture
- Technical lineage
- Glossary of Terms
- Technical solution for data protection
- Transformation and uploading framework
- Infraestructure as Code
- CI, CT & CD templates
- Discover Environment

Use cases

Data analysis

Rapid development and prototyping

Real-time upload processes

MLOps environment for analytical model development and productivity

Return to Value Assets

O NTT Data

Governance FAST Assesment







Understanding the Data & Intelligence maturity stand of an organization

The Governance FAST assessment enables organizations to identify key areas of improvement and compare themselves with their competitors

Value proposition

All organizations are facing the need to measure and analyze their business performance. The bigger the organization, the bigger the problem, as it may involve different operating subsidiaries, business units and teams all having their own priorities and ways of doing things. This challenge also extends to how they handle their data and intelligence capabilities to achieve greater maturity and market success.

All this makes it essential to have an end-2-end tool in place to understand the current positioning and maturity D&I-Driven organizations.

Solution

- Identify the maturity level of the client through a series of standard and guided dynamics within a few sessions.
- Generate recommendations and next steps tailored to the client's needs.
- Deliver an in-depth document with the results to the client in an intuitive and visual format.
- Create an action plan with prioritized D&I initiatives.

Differentiation

With the experience acquired in the development of D&I assessment projects, as well as leveraging on the knowledge gained from conducting benchmarking studies analyzing Gartner*, Oracle, IBM, or Kalido, at NTT DATA, we have determined that the best way to standardize the response levels and collect the best insights from the organizations is through establishing.

Benefits

- Understand your organization's current maturity level in governance
- Achieve greater business awareness, benchmarking it with your sector competitors
- Shorten the learning curve
- Reduce costs

Characteristics

- 5 axis of discovery:
- Business Value
- Responsible Governance
- Core Tech & Next Gen Operations
- Ecosystem & Innovation
- Talent & Change Management
- 17 Services
- 53 Dimensions
- 5 Maturity Levels per Dimensions, with detailed **Evaluation Criteria**

Use cases

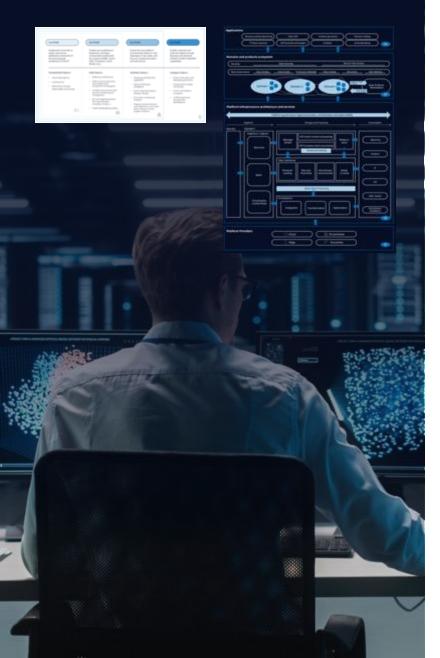
Executive Assessment

Detailed Assessment

Return to Value Assets



Platform FAST Assessment



Applying massive experience in Data and Intelligence projects to gauge architectural maturity in corporate data platforms

The Platform FAST assessment approaches digital transformation following a maturity paradigm, providing a robust framework to detect, define and execute data platform evolution initiatives.

Value proposition

The NTT DATA Intelligent Platform is a cuttingedge, highly customizable data Platform that is cloud vendor agnostic and equipped with the latest AI capabilities

Thanks to our years of experience and market expertise, our proposal for Intelligent Platform is the result of a four-stage incremental maturity framework.

This framework provides the tools to draw a transformational roadmap towards a a robust, governed and scalable Platform without structural, technological and organizational gaps.

Solution

- Assess the current architectural maturity
 - Comparing the data platform with the Intelligent Platform blueprint.
 - Identifying areas to improve and transform applying the maturity framework.
- Define a roadmap of integrated activities to exploit the whole potential of your data platform.

Differentiation

- The Intelligent Platform is a new value proposition that addresses the challenges of aligning the business value with the data ecosystem Platforms already deployed and ensuring the organizational and cultural adoption toward an Intelligent Driven Organization.
- Performing a Platform FAST assessment on the organization data platform provides a timely and accurate way of detecting areas for improvement and transformational opportunities.

Benefits

- Understand your organization's current maturity level in data architecture
- Make explicit the link between business impact and architectural decisions.
- Identify architectural trade-offs, gaps and pitfalls.
- Define a transformation roadmap to achieve a proper intelligent platform.

Characteristics

• 4 levels of architectural maturity:

Use cases

New Data Center

Digital and Business Capabilities

Intelligent Driven Organization

Return to Value Assets

© иттрата

Migration Tools

Delivering faster Data Application Modernization

A range of accelerators at every stage of Data Modernization to speed up processes, allowing businesses to migrate faster and monetize sooner

Value proposition

Large organizations have already decided that their future lies in the Cloud.

On the one hand, they see it as essential for the evolution of their business due to its potential to reduce fixed costs, while streamlining business models.

On the other hand, the big prices appear when they use Cloud to become, not just more operationally efficient, but also to unlock value from new services, offers and propositions.

NTT DATA migration tools are a set of accelerators available in our framework that help our customer to efficiently systematize the Data Modernization process.

Solution

Based on the stages of Data Modernization, it brings together the capabilities of NTT DATA migration accelerators:

- · Data processes rapid assessment
- Migration preparation phase
- Code Language migration accelerators
- Testing accelerators
- Data consumption accelerators

Differentiation

- Data Application focused working framework defined to execute a successful Modernization activity, covering the entire process life cycle.
- Data Modernization strategy based on assets oriented to accelerate the process, enabling automatizations and the reuse/repurpose of valid data components.

Benefits

- Standardization and efficiency in the Data Modernization process
- Faster data application go-live in new data ecosystems
- Data application cost reduction
- Impact on end consumers minimization

Characteristics

- Holistic accelerator suite for Data Modernization
- Capacity for customization, instantiating it to the customer technological reality
- AI capabilities usage for accelerate development, pattern discovery and actions automation,

Use cases

Definition of Data application modernzation strategy

Technological standardization as an accelerator

Code reuse in target data platform

Translation between code languages

Data legacy decommissioning / modernization

Return to Value Assets



Activity Log





Value proposition

Monitoring and Auditing are essential in any Power BI Governance plan, allowing the Power BI Platform team to:

- Detect patterns and react to them
- Anticipate future needs
- Get insights and avoid issues
- Enforce guidelines and use of best practices

Solution

By using a Python script in an Azure Function, PBI Activity Log reads the logs and persists them in Azure Storage. With Azure Data Factory Data Flows, data is loaded from Storage into an Azure SQL DB, or ad-hoc database schema, following a dimensional model. On top of this schema, a semantic model is created in either Analysis Services or a Power BI XMLA Endpoint, which serves the Power BI reports.

Differentiation

Power BI logs every activity performed inside a tenant into log files, which can be read by means of the Power BI Admin REST APIs

Every item (workspaces, capacities, reports, dataflows, ...), as well as every action (Activity) performed on them, and every user who performs these actions, are recorded in these log files.

Benefits

- Any customer that wishes to govern their Power BI platform would benefit from this solution, and we can use it to strengthen our offering and stand out in a crowded market.
- With some effort, this solution can also be tailored to specific client needs, as not every possible attribute or metric is represented in the existing reports.

Characteristics

- Python development deployed in Azure Functions.
- Azure Building Blocks:
- Azure Key Vault
- Azure Function App
- Azure Storage Container
- Azure Data Factory
- Azure SQL Database
- Azure Analysis Services or Power BI Premium XMLA Endpoint

Use cases

Data governance enforcement

Audits

Regulatory requirements

DataOps (use of PowerBI)

Return to Value Assets





NTT DATA organization and talent management provide **the best delivery and collaboration model** that every client and initiative needs.

Depending on the evolution stage, **NTT DATA** is able to provide the right collaboration model, **from innovation**, **to growth**, and eventually industrialization.



Collaboration in the way you need

NTT DATA provides the right capabilities just at the right moment of your solution evolution

Every solution is born as an innovation, and through testing and exploration a new approach emerges.

NTT Data helps its clients providing highly-skilled, risk-taking people, organized in fast-response units, ready to experiment and draw insights for the future.

Managed Turnkey solutions Growth / services Disciplines Maturity / Products Custom-built Prototyping Early Adoption / Experimentation Advisory Labs **Implementation** Industrialisation Inception

Once the solution approach is validated by experimentation, it must be developed and deployed in a proper production environment to rip its benefits, managing change and designing new disciplines on the way.

NTT DATA is able to set up **multidisciplinary teams** to tackle the challenge of the implementation of a new solution **ensuring quality and timeframe**. As the solution grows mature, new **delivery methods** are adopted.

Once the solution is running and supports a profitable business model, it's time to push for higher levels of efficiency.

NTT DATA provides massive, around-the-clock IT capabilities to optimize performance and reach the highest levels of quality.



Talent, at scale

NTT DATA provides the right capabilities just at the right moment of your solution evolution



Project-oriented teams

Organizational **ad hoc units** set up to **face a specific** challenge, gathering the **best people** according to the required knowledge and experience

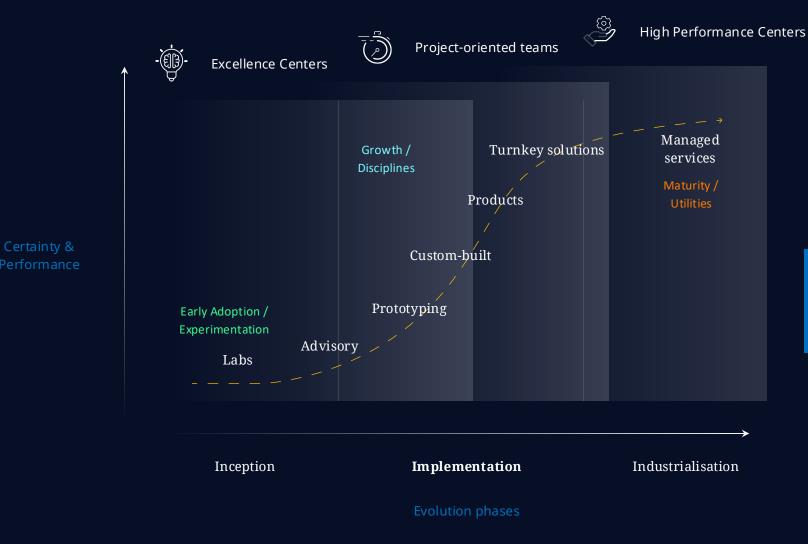


tackling hard challenges with the

best tools

Collaboration in the way you need

NTT DATA provides the right capabilities just at the right moment of your solution evolution

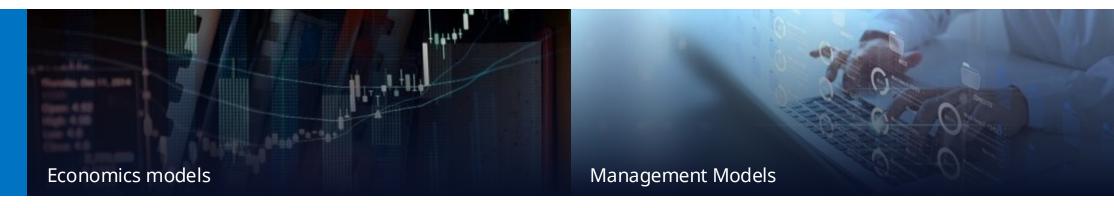


- Each unit is specialized in **helping organizations in different stages** of the evolution curve.
- Transition phases require a blend of delivery approaches to leverage on previous advantages and develop new business and operation models.

NTT DATA is able to provide the best delivery model that suits the stage of evolution of every initiative

O) NTT Data

Bespoke collaboration model to fit perfectly into all cases





Services Rendered

Traditional delivery model: services rendered accrue defined payments, assets and accelerators included.



Co-investment

Innovation endeavours, using joint initiatives to acquire knowledge and share risks and outcome.



Open innovation

NTT Data develops new services and products in a win-win situation for the client.



Success fee

Flexible approach, maximum stakes for NTT Data, with economics depending on defined success metrics.



Agile

Traditional delivery model: services rendered accrue defined payments, assets and accelerators included.



Fixed Project

Upfront agreed scope, usually with time requirements, to be executed by an autonomous NTT Data team.



Managed Services

Service management approach, guided by defined SLA/SLO. Perfect fit for volume and efficiency objectives.



Staff augmentation

Specialized profiles are provided to reinforce client teams, under client management.

NTT Data provides the flexibility to adapt our collaboration model to our clients' needs.



We have a large network of capabilities around Data & IA

Spanish team is about 600 people



NTT DATA delivery centers offer near-shore and offshore services in 71 locations across 25+ countries with 40,000+ resources

AI Professionals devoted to Artificial Intelligence initiatives account for 20%



Excellence Centers: IA Center of Excellence

Partnering clients to generate competitive advantages by scaling trustworthy AI

Based on Barcelona's everis LivingLab, NTT DATA AI Center of Excellence is the first specialized global NTT DATA team on AI operating out of Japan.

The D&I CoE is a multidisciplinary team of experts that share the uttermost expertise and work hand-in-hand to achieve a holistic approach, developing end-to-end D&I top-notch projects:



Data Scientists



Data/AI Strategists



Data/AI Architects



의 Data/AI Engineers



We continuously ride the wave to detect, test, benchmark and position new trends in terms of technologies, We also codevelop state-of-art PoC under an agile methodology













Excellence Centers: Data Multicloud Center (DMC³)

DMC3 is a group of people providing **data architecture and engineering expert services**, either helping organizations explore and deploy new technologies or enabling NTT Data projects, in accordance to our values: *client first, foresight and teamwork*.

The center services go from defining corporate data architectures to reengineering data storages, working for all business sectors in different geographies with different delivery models.

The aim of DMC3 is to offer **highly differential technology solutions** to our clientes, taking advantage of **specialized roles** and a **diverse range of experiences** throughout sectors, clients and projects.

4Technical
Managers

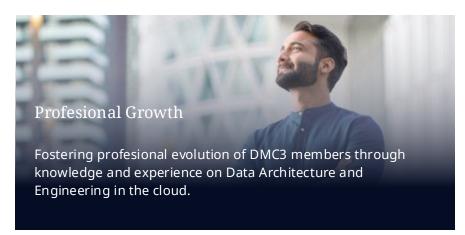
3 Data analyst **10**Data Architects

+20Data Engineers

4 Project Managers















Excellence Centers: Data Management @gile Center

Data Management @gile Center (DM@C) is the Data & Analytics Excellence Center dedicated to Data Management services, based on a 360° approach, from strategic definition to implementation and development, thanks to a highly specialized experts group.

3 +50 **Professionals** Certifications

10 Clients

+20 **Projects**

4 Partners

Data Management Framework



Packaged Data management services

Dictionary and Catalog

Data Quality

accelerators

Main information required for the implementation launch plus Role and Metrics definition

Data quality rules applied to a

specific dataset through

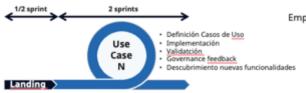
Data Traceability

Business concepts traceability through system integration

CDO Dashboard

360 Visión Data Management dashboard with the basic **KPIs**

Data Management Methodology





Se liberan resultados de casos de uso para mejorar el modelo y roadmap



INFORMATICA



TIBCO



DENODO











DAMA SPAIN

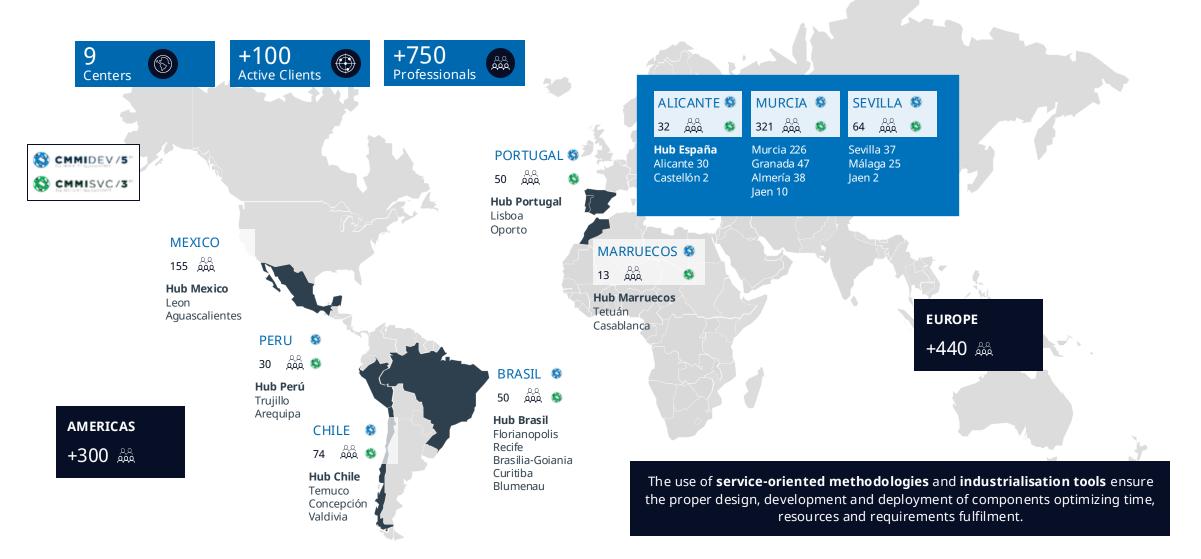


Our experts work continuously with the engineering team from providers.

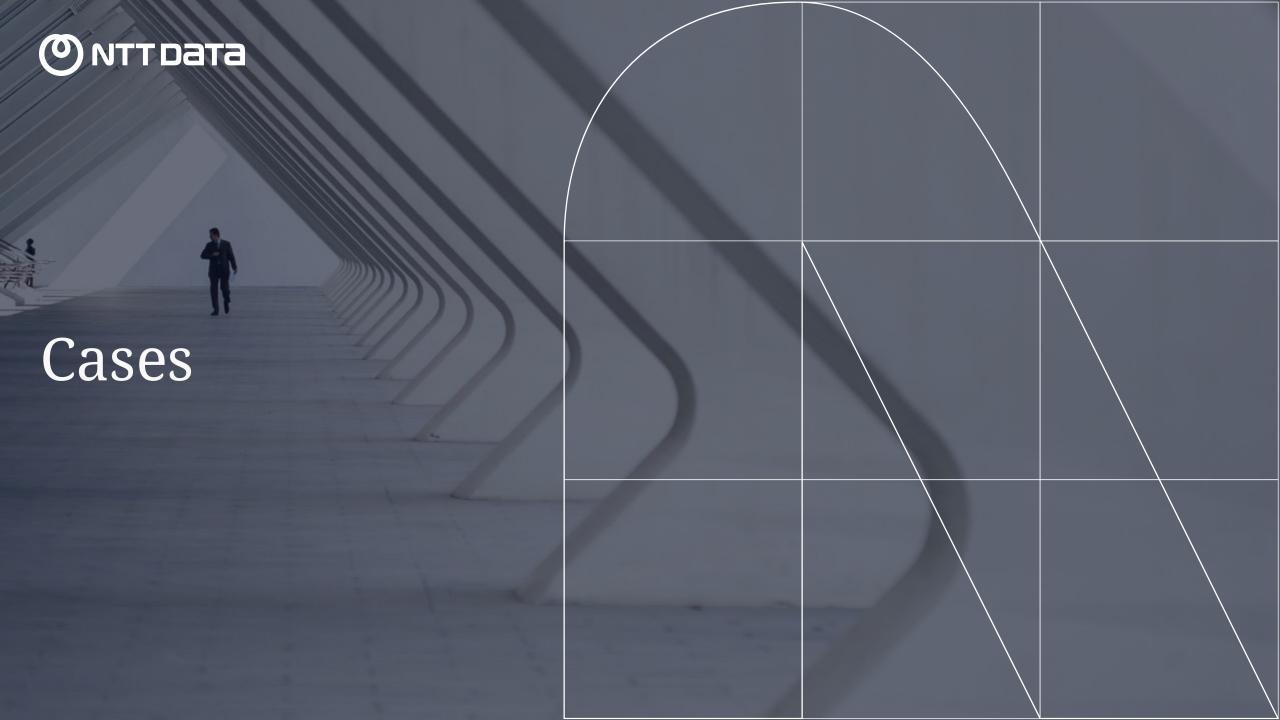


High Performance Centers for Data and Intelligence

NTT Data provides a global network of delivery centers focused on high levels of efficiency and quality on Data and Intelligence systems.







The Key Offerings that make up the **NTT DATA** DNA Value Proposition **have been already tested in real projects** for real clients.

Our experience in the field gives us a firsthand perspective of **our clients' challenges, enabling us to constantly improve and develop** new services.

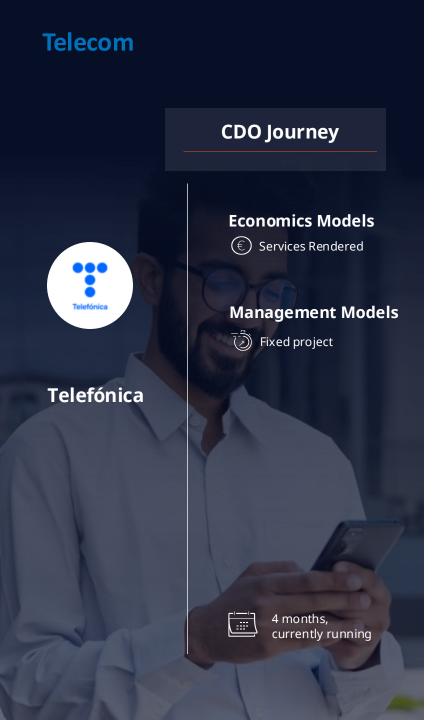


Value Cases

Our Key Offerings, for real

Telecom	<u> </u>	Data Strategy assessment and definition	CDO Journey
Insurance		Governance Model definition based on CDO Journey	CDO Journey
Insurance		Data & AI Prototyping Platform Development and Use Cases	Intelligence Driven Business
Banking		AI Labs	Intelligence Driven Business
Public sector	En grande	Public Administration Data & AI Platform	Intelligent Platform
Banking	<u>&</u>	Data-as-a-Service architecture	Intelligent Platform
Banking	<u>&</u>	Azure Data Modernization	Data Modernization
Public sector		CRM Migration & Data Modernization	Data Modernization
Industry		AWS & Snowflake Data Modernization	Data Modernization

ONTT DATA



Value Cases for CDO Journey

Data Strategy assessment and definition

The client wants to massively exploit the ability to have automated and real-time decisions, as they look forward to improving customers' experience, enhancing efficiency of internal processes and developing new capabilities.

Solution

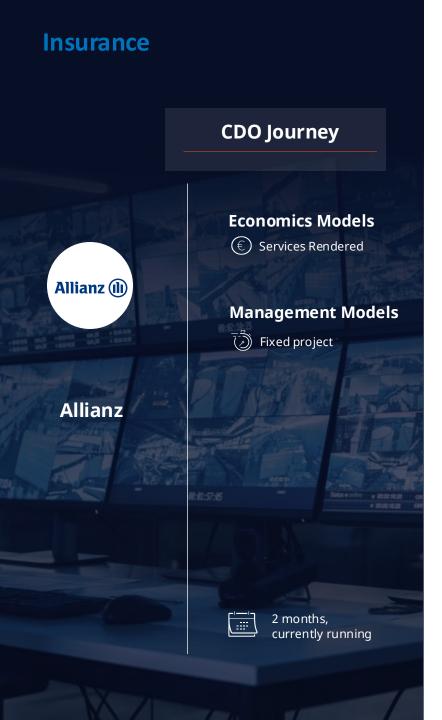
Definition, at corporate level, of the new Data Architecture Platform based on Data Fabric and Data Mesh, as well as a Data Governance model adapted to this approach, creating the foundations for their adaptation to wach of the OB - Geographies. Additionally, creation of a communication plan, definition of an implementation roadmap and benchmark of data governance tools.

Business value

- Proactive Data Strategy thinking about the future: Recognize the potential of Data and Data that should be treated as assets/products.
- Governance model with a unified vision of the data and with autonomy by OBs (UK, Brasil, UK, Spain): Consider the organizational complexity with operators in different countries
- Standardization of data management Allow the implementation of mechanisms for its efficient management (quality), procedure automation and AI implementation
- Democratization of information: Enable information sharing by eliminating silos







Value Cases for CDO Journey

Governance Model definition, based on CDO Journey

NTT DATA, with the sponsorship of Allianz Technology IBL, performed an analysis over IT and business departments to assess current state of data governance, define the objective scenario and design posible evolution scenarios. Both economic and organizational impact were as well evaluated.

The project approach was based on the CDO Journey framework, which encompasses all things related to data in an organization.

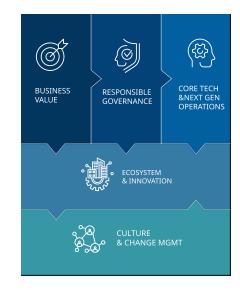
Solution

NTT Data suggested a consultancy project to the client to specify and adapt data governance policies and culture initiatives to Allianz current state. The proposed approach was a FAST assessment in three phases: as-is, to-be and roadmap, with the following objectives:

- AS IS analysis, to delve into existing roles and responsibilities to define a data governance strategy, around the five pillars of the CDO Journey.
- TO BE definition, designing an optimal Data Governance Model for the company: organizational, operational, and data map.
- ROADMAP, identifying, prioritizing and scheduling initiatives according to the defined plan, to transform Allianz in a data-driven company.

Business value

- An assessment of the current data governance maturity in Allianz, IT and business departments.
- A RACI matrix regarding roles, processes and responsibilites.
- An approach to a comprehensive data governance model for all the company.
- A taylor-made plan for Allianz to reach the desired data governance maturity.



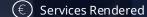


Insurance

Intelligence Driven Business



Economics Models



Management Models



Partnerships



12 months, currently running

Value Cases for Intelligent Driven Business

Data & AI Prototyping Platform Development and Use Cases

A set of data products were created on the Azure platform to support the digital onboarding process. Integrated with internal and third-party information and using AI techniques to provide intelligence, allowing maximum personalization of offers.

The main lines of work were two:

- Rapid prototyping: Focused as a research laboratory, studying new sources and use cases
- Industrialization: Development and activation of those prototypes and use cases of high impact.

Objectives

 Urgency to develop AI & Data business use cases in an agile way to test the ROI of future industrialization.

Benefits

- Fast business use case testing for Data and AI products.
- Reduction of the investment in developing data use cases without business value.



Banking Intelligence Driven Business Economics Models € Services Rendered **Management Models** Fixed project Top #3 Spanish **Banking Partnerships** 12 months, currently running

Value Cases for Intelligent Driven Business

AI Labs

- 1. We defined the organizational and operational model for the AI Labs.
- 2. We also performed and analysis of the AI cloud market with:
 - In-depth understanding of available services, capabilities, tools, and techniques across the different Cloud providers.
 - Identification of specific ways to integrate all relevant elements into their experimentation cycle.

Objectives

 Look forward to leveraging the ever-increasing AI market capabilities and avoiding in-house research & development when there are market-ready solutions that can be integrated into the organization's workflows seamlessly and at a smaller cost.

Benefits

• AI Labs up & running!



Public Sector

Intelligent Platform



Comunidad de

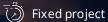
Economics Models



Management Models

1 year, currently

running



Madrid

Value Cases for Intelligent Platform

Public Administration Data & AI Platform

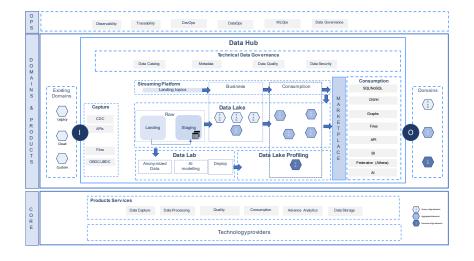
Within the Digital Transformation project that is being undertaken, a hybrid and multi-cloud decentralized data platform is designed and implemented, which extends the capabilities of the existing domains around the BI and Advance Analytics, improving and adding the services offered to citizens, in a fully compliant and secure way.

Objectives

- Design and implementation of a complete modern, hybrid and multicloud platform centered in the citizen.
- · A decentralized hub & spoke approach with different Data Products offered through a Data Marketplace.
- Data and AI driven service offering.

Benefits

- Improvement and new intelligent services for the citizens.
- A safe, governed and cost-effective environment independent of the technological platforms used.
- · An ecosystem of self-service, deployable and consumable Data Products.







Intelligent Platform

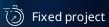


Santander Consumer Finance

Economics Models



Management Models



Partnerships





2 years, currently running

Value Cases for Intelligent Platform

Data-as-a-Service architecture

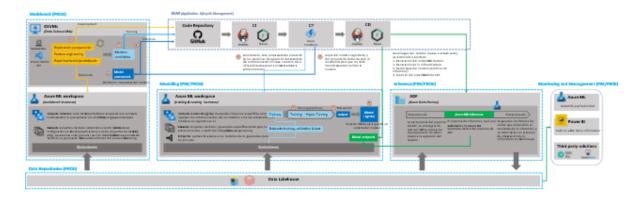
Complete design and implementation of a Data & AI Platform aimed at providing Santander Consumer Finance's entire organization with Business Intelligence and Advanced Analytics (ML/AI) services in a Cloud Native environment.

Objectives

- Design and provision a Data Services Platform.
- Build a Governance layer across different Data Domains.
- Define Domain Owners and create Data Products in an ecosystem that follows interoperability standards.

Benefits

- A platform with a distributed and multidomain approach to empower both: technical users and domain experts (business).
- An ecosystem where it is possible to identify, create, manage and maintain the data lifecycle in each Domain.
- Added value for the company by sharing Data Products in a Data Marketplace tool.





Banking

Data Modernization



Santander Corporate

Economics Models



€ Services Rendered

Management Models





Partnerships



Value Assets

Migration Tools



12 months, currently running

Value Cases for Data Modernization **Azure Data Modernization**

In order to achieve higher levels of scalability and reliability, Santander Corporate is moving its current onpremise data platform to the Azure cloud.

The project requires a blend of delivery models, with a flexible workforce (on site, near and off shoring), with an approach based on agile methodologies, and full-fledge technological stack.

Objectives

- Modernize an on-premise data platform, Supra Framework, moving it to a cloud data platform on Azure.
- · Migration of platform elements such as users, applications, security.
- Development of new administrative and management components.

Benefits

- · Taking advantage of the limitless scalability, improved reliability and incremental economies of scale of Azure cloud.
- Taping into Microsoft constant cloud innovation.























Public Sector

Data Modernization



Línea Madrid

Economics Models



Management Models



Partnerships





1 Year + 4 years maintenance

Value Cases for Data Modernization

CRM Migration & Data Modernization

- 1-year transformation program and 4-years maintenance and evolving.
- Migration of Siebel CRM, based on Oracle and OBIEE, to Dynamics 365 on a Platform based on Azure.
- Migration of all billing process (ETL) in PowerCenter on premise to IICS.
- Migration of Billing DWH (Oracle) to Azure SQL (Structures and data).
- Migration of all de Billing Dashboards from OBIEE (Oracle) to Power BI.

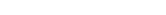
Objectives

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 The client's objective is to scale the Corporate CRM because of the business needs. The decision is to modernize the On Prem solution to a Cloud one, and all the involved processes and billing dashboards.

Benefits

- Ease creation of ad-hoc forms according to current business needs.
- Improvement of citizen service times.
- Greater usability of dashboards and reports.
- Reduction of time to market for development teams.
- Improvement in reducing platform administration times as it is self-managed.



Industry Data Modernization Economics Models € Services Rendered **Management Models** Correos **Partnerships**

Value Cases for Data Modernization

AWS & Snowflake Data Modernization

3-year transformation program, with a budget allocation of 7 million euros

It is part of a Data Driven strategy where a cloud architecture based on AWS is designed with Snowflake. The platform is provided with real-time capabilities, new consumption formats and advanced analytics:

- A new data governance and a new delivery model for data products and solutions are defined, based on agile methodology.
- Likewise, different lines of modernization work are planned, from the deprecation of old data applications and their complete transformation, to Lift & Shift migrations.

Objectives

 The client's objective is to modernize the Corporate Datawarehouse, based on Teradata and Business Objects, on a Platform based on AWS with Snowflake, to gain speed and quality of data, improve corporate reporting and incorporate AI capabilities

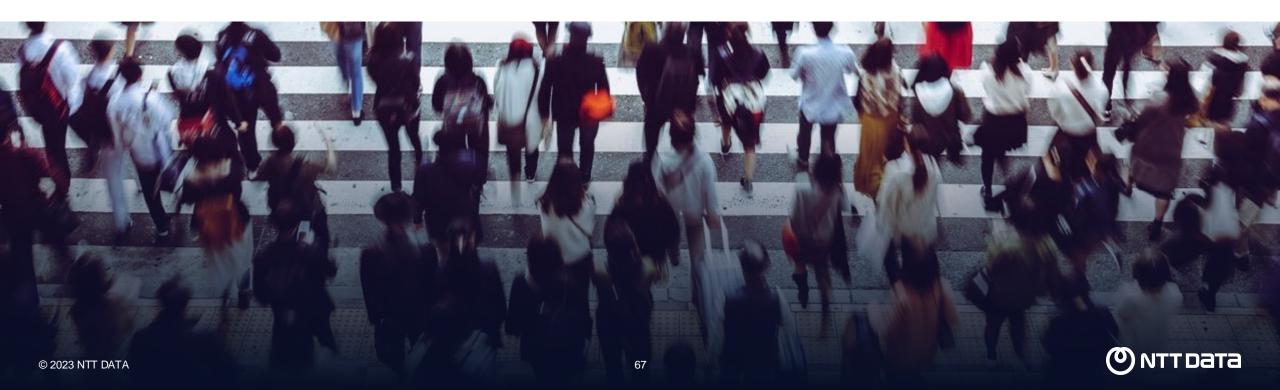
Benefits

- New top management reporting, much more accurate and faster
- Better data quality, lineage and security
- Increase in time to market of development teams
- New data exploitation and consumption capabilities
- Reduction of technological obsolescence and operational risk

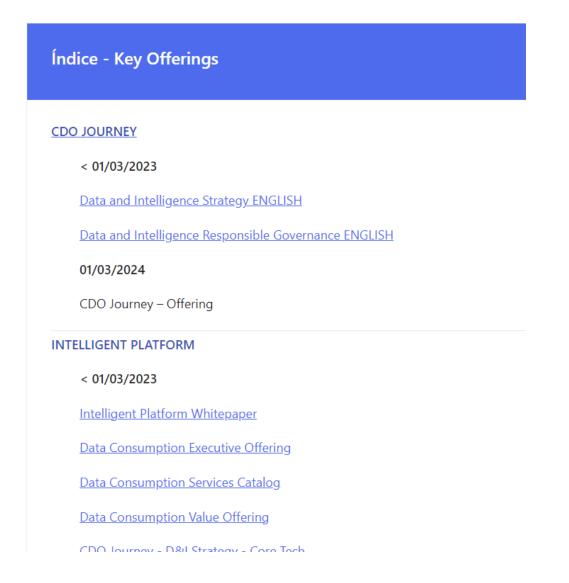




NTT DATA Value Proposition is supported by comprehensive knowledge repository, **with up-to-date documentation accessible** by different channels about **every Key Offering**.



Accesible Knowledge Repository to manage all the information about our Data & Intelligence vision



https://everisgroup.sharepoint.com/sites/Value Evolution-DNA/SitePages/Value-Offering-DNA.aspx **CDO Journey** A Javier Martinez Torres CDO JOURNEY < 01/03/2023 Data and Intelligence Strategy ENGLISH Data and Intelligence Responsible Governance ENGLISH 01/03/2024 CDO Journey - Offering JOIN US - NTTDATA



ONTIDATA